

# **Digital Contract Lifecycle Management**

When Your Process Demands More, proCONTRACTS Delivers.

proCONTRACTS is a modular and fully configurable CLM platform designed to seamlessly integrate into your business processes. Built to automate even the most complex contractual workflows, it offers extensive configuration options that reduce the need for customization while maintaining full adaptability. This allows proCONTRACTS to quickly align with your processes, ensuring contracts are created and managed precisely when they're needed throughout the entire workflow - no matter how complex.



### **Beyond CLM - A Platform Built to Empower Every Aspect of Your Business**

Contract management impacts every part of an organization and requires seamless coordination. proCONTRACTS embeds contracts into your business processes, turning them into strategic assets and driving company-wide efficiency. Here's how proCONTRACTS goes beyond standard CLM capabilities:

#### **CLM**

- Contract Dates and Parties
- Termination Details
- Meta Data
- Template Library
- Document Generation
- Communication Channels

#### BPI

- Sales Process
- Project Integration
- Custom BPF

#### **PROCESS**

- Multiple BPFs
- Custom BPF Support
- Signature Process
- Approval Process
- Review Process
- Redlining

#### **AUTOMATION**

- Detection of clauses
- Al powered import
- Obligation Management
- Risk Management
- System Health Monitor
- Amend, Clone, Follow-Up

#### **SALES**

- Proposal Generation
- Opportunity Integration
- Sales Add Ons
- Field Sales Apps
- Questionnaire Feature
- Sales Automation (Copilot)

#### **MORE**

- Purpose Driven Apps
- In place visualization
- Agreement Portal
- Collaterals
- proSIGN
- Tools for contract execution















"With the introduction of proCONTRACTS, we were able to replace previously used standalone solutions and digitalize and automate our processes. This enabled us to achieve a 20% increase in efficiency in project execution as well as an improvement in customer service."

Kai Lauterjung CEO | TK Energy

### Why proCONTRACTS stands out – process driven contract management



### **CUSTOMIZABLE ADD-ONS**

Industry Add-ons allow proCONTRACTS to be tailored to the unique requirements of your business sector while functional add-ons like AI are designed to extend the functionality of the base module.



## CONFIGURABILITY AND **SCALABILITY**

proCONTRACTS is designed from the ground up to reduce the need for custom development by offering configuration options that scale as your business grows, adapting to new processes with ease..



## RAPID PROCESS INTEGRATION

proCONTRACTS seamlessly integrates into your existing workflows, automating and managing even the most complex contractual processes at key points with minimal disruption.

# **Built on Microsoft Technology: Full Integration for Seamless Contract Management**

proCONTRACTS is natively built on Microsoft Dynamics 365, allowing seamless digitization and automation within your existing Microsoft environment. By leveraging Dynamics 365, you benefit from direct integration with your CRM data, eliminating the need for third-party interfaces and minimizing data loss risks. proCONTRACTS can also be implemented on Microsoft Power Platform, providing a flexible solution that offers advanced contract management capabilities.

### **Expand your solution**

CRMFIRST offers additional products that integrate seamlessly with proCONTRACTS, helping you create a comprehensive, end-to-end platform tailored to your needs.















