

Contract Management - often complex, always

critical

Many companies struggle with complex contracts and large volumes of legacy agreements that are difficult to analyze.



Intelligent AI Application in Contract Management

Contract management is complex. Contracts impact multiple departments – each with unique challenges. proCONTRACTS AI focuses precisely where AI delivers the greatest value. It analyzes complex contract content, recognizes patterns, and extracts relevant information – quickly, accurately, and without manual input errors.

It helps efficiently structure contract data, migrate legacy contracts into a centralized system, and identify risks early. The Al works in a supportive capacity. It handles routine tasks, while legal and strategic decisions remain with the experts.

proCONTRACTS | AI: How the smart CLM Assistant Works

proCONTRACTS AI is your intelligent and extremely fast contract assistant: The solution combines various Microsoft AI technologies built around Microsoft Copilot. The AI analyzes text passages in contracts, identifies risks, and assists with data enrichment. It checks contract content for compliance and analyzes whether clauses align with company policies. Scanned or digital documents are converted into structured data and seamlessly integrated into the CLM system.

proCONTRACTS intelligent CLM system

- template library
- contract negotiation
- approval
- E-signature
- risk management
- document management
- deadline management
- analysis & reportingsecurity & compliance
- data quality



Data Enrichment

amendments

AI FEATURES

clear overview and

dations for contract

actionable recommen-

Redlining

automated maintenance for consistent up-to-date contract data



Compliance Check

secure contracts through automated verification of company policies



Import

efficient import of scanned or digital documents for centralized contract management



Analysis

contract analysis chatbot





Who Uses AI in Contract Management

On average, **25**% of a company's employees work with contracts. The requirements for a contract management system vary depending on the department. The proCONTRACTS Al agent supports your staff throughout the entire contract lifecycle.



Legal

Identify contract revisions and potential risks early – right in the drafting phase.



Management

Al-driven analysis highlights opportunities and risks at an early stage, enabling more informed decisions.



Procurement

The AI checks contracts for compliance and ensures data consistency across the board.



Finance & Controlling

Al reviews contract terms against finance-specific KPIs.



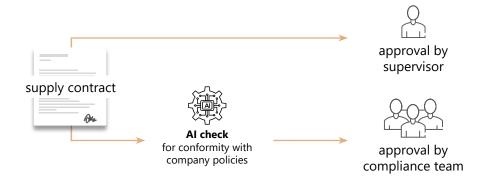
Sales

Any changes between contract versions are detected instantly, with their implications made immediately visible.

Source: World Commerce & Contracting

Efficient Contract Review in Procurement – Use Case

A supplier contract is received. The four-eyes principle fundamentally requires approval by the supervisor. If the AI compliance check detects serious violations of company policies, the compliance team must provide additional approval. The established rule automatically manages the process. This ensures everything remains compliant – quickly, precisely, and reliably.





Secure and Responsible Al

proCONTRACTS AI is built on Microsoft Azure OpenAI and Copilot, meeting the highest standards for security and data privacy. This ensures that your company maintains full control over its data as well as its security, compliance, and privacy policies.

For more information: Azure Open AI and Copilot

CRMFIRST